

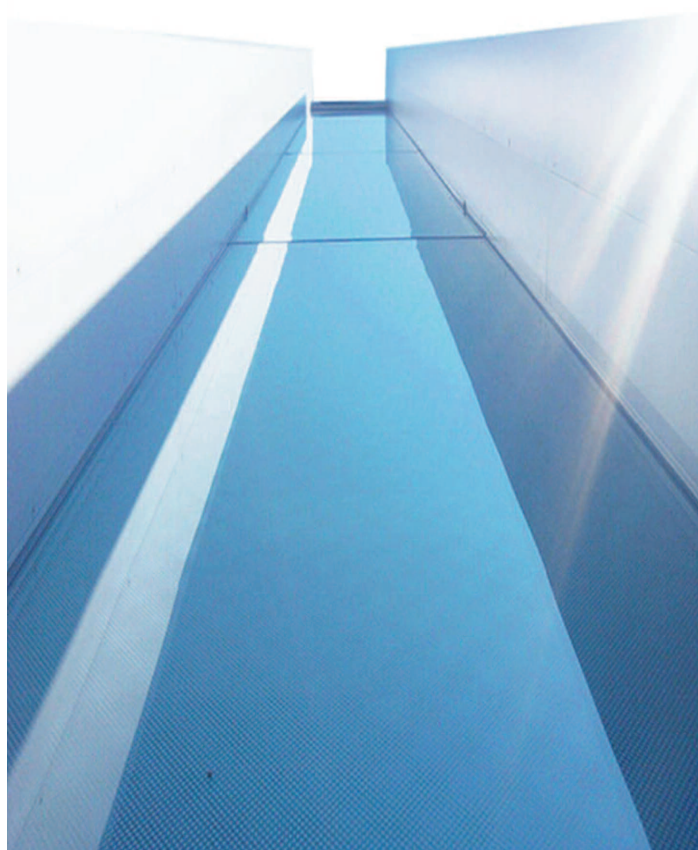
## OUR MISSION



**[incubator.fredonia.edu](http://incubator.fredonia.edu)**

214 Central Avenue  
Dunkirk, NY 14048  
(716) 680-6009

The SUNY Fredonia Technology Incubator promotes economic growth in the Western Southern Tier of New York by supporting entrepreneurship and the development of new, innovative, technology-based companies into successful business ventures. The incubator, located in the commercial waterfront district of Dunkirk, New York, provides new technology-based firms with a connection to the resources they need to grow and sustain long-term success. This takes place in an environment that fosters technology development, commercialization and successful business management practices. To accomplish this, the incubator makes available a variety of business and education services, mentoring, professional consulting, access to capital and work-ready space. The incubator combines these resources and those of SUNY Fredonia, state and local government, area businesses, and the community in order to graduate businesses that are financially viable and freestanding.



SUNY  
**FREDONIA**

**Technology Incubator**

## A WORD FROM THE PRESIDENT



*SUNY Fredonia's Technology Incubator is one of the most exciting economic development initiatives in the history of our region. Normally, a start-up company has a one-in-five chance of succeeding. However, when affiliated with a university incubator, that ratio increases to four-in-five. That's what this facility represents: the chance to turn that ratio around, greatly enhance our region's economy, and generate good-paying jobs in the process. Better still, this facility provides students a tremendous opportunity for real-world experience, while simultaneously offering tenant companies access to fresh minds and energetic labor in the form of student interns and potential employees. Also, start-up firms associated with the Incubator have direct access to the research capabilities of our exceptional faculty. One of SUNY Fredonia's biggest priorities is to ensure the high-quality graduates we produce have opportunities and incentives to remain right here and contribute what they've learned to our region. Our Incubator is one way that we are accomplishing this important goal, and I'm thrilled that this university can play such a meaningful economic development role for our community.*

Dennis L. Hefner, Ph.D.  
President



## TARGET MARKETS

### Energy

The future of energy concerns everyone. The Incubator is situated to become the central hub for new, innovative and pioneering energy companies in the Western New York area.



### Digital Media

In a digital age, media plays a crucial role. The Incubator is where fledgling digital media companies come to flourish. Aiming to prepare the region for the demands of the 21st century, the Incubator will be the core of the digital age in Chautauqua County.

### Intellectual Property

Our world is a marketplace of ideas. By supporting and nurturing intellectual property companies, the Incubator will be a regional leader in bringing the area's innovative concepts and products to the rest of the planet.



## WE HAVE THE TOOLS TO HELP

### Business Formation, Consulting, Mentoring & Training

The Incubator staff and local professionals help entrepreneurs address the requirements of setting up a business including: writing a business plan, staffing, intellectual property, public relations, permits, marketing, accounting and legal issues.

### NYS & SUNY Technology Centers, Interns, Resources

Access to centers specializing in disciplines such as: nanotechnology, life sciences, environmental research, material engineering, information technology.



### Funding Assistance

The Incubator manages one in-house seed capital loan fund and maintains an ongoing relationship with a number of state, regional and local funding sources.

### Office Space & Furnishing

The Incubator building is specially designed to serve the most important space requirements of technology-based startups. Businesses needing office space, clean rooms, assembly areas, media or internet labs are welcomed.